

ALL INDIA INSTITUTE OF MEDICAL SCIENCES
ANSARI NAGAR, NEW DELHI – 110029
Department of Surgical Discipline
(Stores Section)

Ref. No. 09/Surgery/Proprietary/2019-20/St.

Dated: 22.04.2020

Subject: Purchase of Navigator GPS Control Unit on proprietary basis rates – reg.

The request has been received from the Surgeon of Department of Surgical Discipline for purchase of subject item from M/s Dilon Technologies through their authorized distributors M/s Arogya International on proprietary basis. The proposal submitted by M/s Arogya International, 1211, Pearls Omaxe Tower 2, Netaji Subhash Palace, Pitampura, Delhi 110034 India. PAC certifications are attached herewith.

The above document are being uploaded on AIIMS Website for open information to prospective manufactures to submit their objections/comments, (if any) regarding proprietary nature of the equipment/item within 15 days giving reference No. 09/Surgery/Prop./2019-20/St. The comments should be received in the office of Sr. Stores Officer (Surgery), Department of Surgical Disciplines, Room No. 5001, 5th Floor, AIIMS, Ansari Nagar, New Delhi-110029 on or before 09/05/2020 up to 04:00 p.m., failing which, it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.


Sr. Stores Officer (Surgery)

Encl: Related documents enclosed.

1. PAC Certificate enclosed.
2. Specification of equipment.

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The Director
All India Institute of Medical Sciences
Ansari Nagar, New Delhi
INDIA

"Proprietary Article Certificate"

Navigator 2.0 System with Zigbee Technology

This is to certify and confirm that {Dilon Technologies Inc.} having factory premises at 12050 Jefferson Avenue, Newport News, VA 23606, USA are the sole and legal manufacturer of the Navigator 2.0 System (Gamma Probe with Zigbee Technology). Navigator 2.0 System is used for the detection and quantification of gamma radiation from gamma-emitting isotopes in the body or tissues.

Navigator 2.0 is a unique battery-operated system using Zigbee Technology for the connectivity of Wireless Probe to the Control Unit for better battery life and connectivity. During the non-imaging procedures, Navigator 2.0 system can measure the amount of radionuclide absorbed by a particular organ or body region in open-surgical, laparoscopic or thoracoscopic surgical procedures.

Kevin McNeil
For Dilon Technologies

County/City of Newport News
Commonwealth/State of VA
The foregoing instrument was acknowledged
before me this 19 day of Feb 2019
by Kevin McNeil
(name of person seeking acknowledgement)
Sharon Kay Hicks
Sharon Kay Hicks, Notary Public No. 7072393
My Commission Expires December 31, 2023



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Letter of Authority

The Director
All India Institute of Medical Sciences
Ansari Nagar, New Delhi-110029
INDIA

We hereby authorize M/s Arogya International with their office at 1211, 12th Floor, Pearls Omaxe Building, Tower 2, Netaji Subhash Palace, Pitampura, Delhi-110034, INDIA to offer the buy back of NAVIGATOR GPS SYSTEM to your hospital.

Further M/S Arogya International shall be responsible for sale, service and CMC


Kevin McNeil
For Dilon Technologies

County/City of Newport News
Commonwealth/State of VA
The foregoing instrument was acknowledged
before me this 19 day of Feb 2019
by Kevin McNeil
(name of person seeking acknowledgment)
Sharon Kay Hicks, Notary Public No. 7072383
My Commission Expires December 31, 2023









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Gamma Detection

THE FUTURE IS HERE

Dilon Navigator

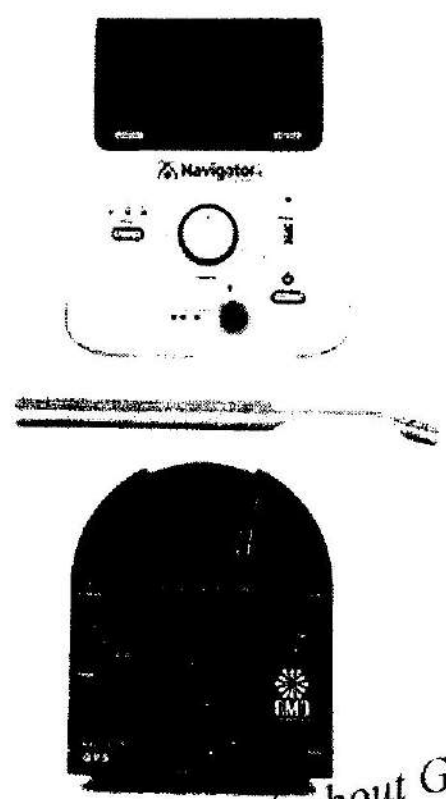
Sentinel Lymph Node Biopsy (SLNB)

Pulmonary Wedge Resection

Parathyroid Adenoma



- ✓ Wireless
- ✓ Easy to Use
- ✓ Instant Power "ON"
- ✓ Extended Battery Life
- ✓ Anti-Glare LED Display
- ✓ Exceptional Sensitivity



Dilon
Technologies
1-844 DILON NAV
www.dilon.com

11/2012 002 Rev B

Amey

Ask about GPS
Wireless upgrade

Alu

Amey



How Do You Locate Sub-Centimeter Lung Nodules?

Blue Dye?

Kopan's Needle?

The "Wait-and-See" Approach?

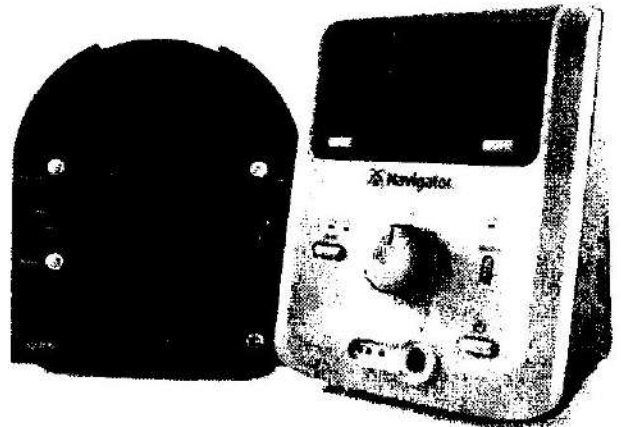
A SAFE & EFFECTIVE ALTERNATIVE

Daniel Lung Probe

A unique method for localization and
resection of sub-centimeter lung nodules

- ✓ VATS approach, utilizing a radiotracer
- ✓ Eliminates guesswork on tissue margins and target location
- ✓ Also usable in conjunction with surgical robotic systems

Dilon
Technologies[®]
1-844 DILON NAV
www.dilon.com



Procedure guide available at: www.med-ed.virginia.edu/courses/rad/rsnanucs

ALL INDIA INSTITUTE OF MEDICAL SCIENCES
ANSARI NAGAR, NEW DELHI-110029
DEPARTMENT OF SURGICAL DISCIPLINES

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PROPRIETARY/SPECIFIC BRAND GOODS CERTIFICATE

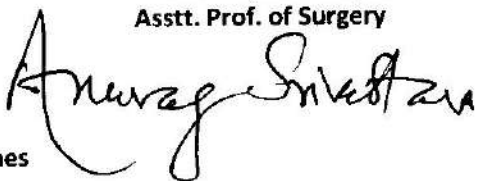
1	Item/Type/Model No. Required along with specification.	Purchase of Navigator Gama Probe System Control unit Upgrade (Control unit, 2 batteries, 2-bay charger), Code No. GP-5700-UG
2	Is the item a spare part attachment or accessory for existing equipment.	No – Navigator Gama Probe System Control unit Upgrade (Control unit, 2 batteries, 2-bay charger), Code No. GP-5700-UG is an Independent equipment
3	Name of the manufactures/Supplier of the item proposed by the indenter.	M/s Dilon Technologies INC. 12050 Jefferson Avenue, Newport NEWS, VA 23606, USA. through their authorised distributor M/s Arogya International, office no. #1211, Pearls Omaxe Tower, Netaji Subhash Palace, Pitampura, Delhi-110034
4	Are they sole manufacturers/sold distributors of the item.	Yes
5	Is there any other item with similar/equivalent specification available in the market to meet the job requirement envisaged. If the answer is yes, why the same can't be procured. Demanding Officer should bring out comparative functional advantage/cost effectiveness of the recommended item from these offered by other.	No, other similar Navigator Gama Probe System Control unit Upgrade (Control unit, 2 batteries, 2-bay charger) is not available in the market.
6	What were the efforts made to locate alternative source of supply of use other substitutes.	Efforts made on internet to search this on GeM and there is no other alternative source.
7	Why open/limited tender can't be resorted to, for locating alternative source.	This is proprietary Items of M/s Dilon Technologies INC. 12050 Jefferson Avenue, Newport NEWS, VA 23606, USA
8	Are the proprietary items certifying that the rates are reasonable or not.	Fall Clause declaration submitted by M/s Arogya International. However, rates may also be negotiated before placing the order.
9	Any other justification for procuring item from single source.	Dilon Technologies INC. 12050 Jefferson Avenue, Newport NEWS, VA 23606, USA is only available source of procurement of this equipment.

The above mentioned information is provided by the firm.

I/We certify that the software license at Sr. No. 1 above is required to be procured on single tender basis as the source supply is definitely known/the specified brand proposed was advantages in meeting our functional requirement and limited tender system could be dispensed with as they would serve no useful purpose in this particular case.

Dr. Asuri Krishna 
Professor of Surgery


Dr. Piyush Ranjan
Asstt. Prof. of Surgery

Dr. Anurag Srivastav 
HoD, Deptt. of Surgical Disciplines

(STORES SECTION)
DEPARTMENT OF SURGICAL DISCIPLINES
ALL INDIA INSTITUTE OF MEDICAL SCIENCES

Sub: Purchase of Navigator Gama Probe System Control unit Upgrade (Control unit, 2 batteries, 2-bay charger), Code No. GP-5700-UG Rate reasonability & urgency certificate thereof.

Certified that the following members of the Technical Committee are jointly and individually satisfied that the goods recommended for purchase are of the requisite specification and quality, priced at the prevailing market rate. The subject items are urgently required in surgery Department.

